



PRESS INFORMATION

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CSL and KIP achieve success with award winning product

CSL, a long standing print specialist reseller have installed the latest award winning wide format system from KIP at Henton Engineering. The company is a specialist in the engineering, machining and testing of precision products, and has achieved improved efficiencies with the procurement of a KIP 3100 print system.

During the design process of its components, which are produced for demanding applications in aircraft and marine engines, and satellite and spacecraft, Henton Engineering produce numerous engineering drawings. They consulted with print experts CSL to find ways of reducing the cost of producing the drawings, and finding an efficient means of archiving them for easy storage and retrieval.

CSL recommended the KIP 3100, a powerful Multi Function Print system that provides high definition digital copying, scanning and printing in mono or full colour output to existing ink jet device without the need for a centralised print room. It is highly intuitive, with simple touch screen control and on screen, context sensitive user guides, so that users require little or no training. It means any Henton employee can simply walk up and use, removing the need for dedicated operators.

Henton was convinced by the KIP 3100's ability to copy, print, scan and archive drawings and plans up to A0 in size, and in multiple formats. The system also allows Henton to track their costs through the built in cost accounting capability. This facility is accessed through a touch screen and lets Henton track usage as well as control and monitor their print costs.

According to David Halliday, Managing Director of Henton Engineering, "The selection of CSL and the KIP 3100 has proved to be a great success."

The KIP 3100 won the Bertl Best Award for the best decentralised wide format MFP in 2008.

ENDS

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Editors' notes:

KIP

KIP is the UK subsidiary of the Katsuragawa Corporation Japan, one of the reprographic industry's most renowned innovators in digital scanning and printing systems.

The UK company was formed in 1988 to specialise in the area of wide-format image capture, storage and retrieval solutions. The KIP product range now covers everything from low volume budget priced analogue copiers through to fully integrated and networked digital scan-to-file and print systems, in both mono and full colour. The latest product addition is the world's fastest wide format, toner based colour printer.

KIP is the only major supplier of digital reprographics systems in the UK dedicated entirely to the wide format market. This gives them a unique focus on wide format technology.

CSL

CSL has been at the forefront of copier and printer technology since the 1960s. The thrust of the company was, and still is, the merging of technical innovation and competence with a core understanding of service.

Their service engineers are all manufacturer trained in both the mechanical and IT functions of every machine we sell.

CSL has customers throughout the UK and in virtually all commercial sectors from schools to charities, solicitors to estate agents, from national retailers and construction companies to internationally renowned organisations.